

## **Price Increase - February 2022**

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At the beginning of 2021, we made a commitment that we would not increase prices. We did not know at the time what would happen in the world and during the year we have absorbed two and, in some cases, three price increases from our suppliers. Many of these for things like aluminium and electronics have been double-digit. Despite this, we honoured our commitment and we have held our prices to you.

From the 1<sup>st</sup> February 2022, our prices will increase by 8.5%. We have worked hard to minimise the impact and we are giving advance notice of the change so you can reflect the increase in quotations to your customers. Your Regional Sales Manager will be in touch and issue you with a new price list by the end of December.

Thank you again for all of your business this year. Even with the unavoidable increase, we remain committed to our partnership, delivering the best value for your automatic door product needs and doing all we can to help make your business even more successful in 2022.